

NOTEABLE QUOTABLE

"As CEO and President of my successful home based corporation I decided to join the Montgomery County Chamber to network and share my experiences with other business people in the community."

Dave Monks, CEO, Maglocks Corporation



Chamber Participates in Capital Region Manufacturing Directory

In an unprecedented collaborative effort aimed at creating and retaining manufacturing jobs in the Capital Region, eight countywide chambers of commerce have joined together to produce a first-of-its kind regional manufacturing directory. The directory will be available in print and on-line and lists Chamber member manufacturers by company name. The directory includes addresses, phone numbers, websites, email addresses, product descriptions, and purchasing information. Manufacturers listed in the directory belong to one or more of the following Chambers: Adirondack, Albany-Colonie, Columbia, Fulton, Montgomery, Rensselaer, Saratoga and Schenectady.

The on-line directory is available at [www.Madeinthecapitalregion.com](http://www.Madeinthecapitalregion.com). Each chamber of commerce has a link to the on-line directory on their website. A print version will be distributed by the chambers to government agencies, educational institutions, major employers and listed industries in each county.

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The Chamber Newsletter

The Montgomery County Chamber of Commerce Actively Supports The Business Community!

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 Is your net working? Professional Image Seminar  
 Annual Barbara V. Spraker Tourism Award Dinner

You're Invited to the Annual Tourism Award Dinner



2008 Barbara V. Spraker Tourism Award Winner, Holding Down the Fort.

Each year The Chamber supports and recognizes the importance of the tourism industry with the annual Barbara V. Spraker Tourism Award. The award puts the spotlight on the tourism industry's hard work throughout the county which is worth celebrating. A tourism volunteer award is also given each year. The 2008 Volunteer Award Recipient was Light up the Sky with the Marching Rams and the 2008 Barbara V. Spraker Award Recipient was Holding Down the Fort, The Fort Plain Museum.

The award is named in honor of Barbara Spraker for her innumerable efforts in support of Montgomery County and tourism. Her noteworthy accomplishments include spearheading initiatives such as the Canajoharie Information Booth and the Bicycle Path in Montgomery County. Mrs. Spraker is also a commissioner for the Mohawk Valley Heritage Corridor Commission. Her passion for the Mohawk Valley and Montgomery

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Don't Miss Out On The Chamber's Business Expo "Showcase Montgomery County!" Thursday, October 29

Join The Chamber for THE one-day Business Expo. that puts the spotlight on YOU! Business members and EVERYONE interested in learning more about the products and services you use are invited to attend this complimentary event! Be sure to check in at registration and bring your business cards for the Business Card Blitz!!

Business Card Blitz - Attendees—be sure to bring your business cards to exchange with our vendors. Prizes will be given away throughout the event including cash and a \$125 gift certificate to Seely Conover Office Centre, Inc.

Exhibitors to date include: AAA Northway, AM & J Digital, Assemblyman George Amedore, Community Health Center, Cranesville Block, Engines of Creation Web Design and Development,

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## Officers

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# MEMBER News & Events



**City of Amsterdam Awarded Community Development Block Grant for Bridge Street Construction.** Mayor Ann M. Thane announced the award of a \$400,000 grant from the New York State Office of Community Renewal under the Community Development Block Grant program. This grant will be used for the Bridge Street reconstruction project and will offset a portion of the cost of burying or relocating utility lines along Bridge Street to make it more attractive, and to enhance the ambiance and historic character of the area. This funding will be used in conjunction with several other grants which have been obtained by the City for the Bridge Street project, including a \$500,000 Federal transportation grant, a \$125,000 grant from the New York State Department of State, and a \$150,000 grant from the Amsterdam Industrial Development Agency.

The new Community Development Block grant funds are allocated to offset costs of burial of telephone and cable lines, and the relocation of electrical lines to remove the clutter of utility poles and lines that now detract from the appearance of the street. In addition, many of the utilities are old and in deteriorated condition and in need of upgrades. This work will compliment the other work that is being undertaken on Bridge Street, including new curbs, new pavement, new sidewalks, historic street lighting, and amenities. The project is slated to begin this fall, with pavement and curbing to start late in 2009, and the remainder of the work to take place the following year. When completed, this work will be a major step forward in completing the vision as presented in the Via Ponte Plan, which is comprehensive redevelopment strategy for Amsterdam's South Side.

**Congratulations to Crystal Ristorante** for scoring an overall rating of 9.7 out of a possible 10 in Capital region Living's Restaurant Review! Way to go!!!

**Healthy Children - Good Students. Make health insurance a priority!** "Children in America need and deserve to arrive at school healthy and ready to learn" according to a spokesperson for "Covering Kids and Families". "When children have health insurance, they have better access to basic health services that they need to grow and be healthy." Based on their family size or income, children under the age of 19 could possibly qualify for free or low-cost health insurance with this program. As an example, a family of four earning \$2,939 per month could insure their eligible children for free. The insurance premiums increase as a family's salary level increases. Families whose salaries exceed the maximum salary allowance may still be able to purchase Child Health Plus at full premium, currently ranging from \$128.58 to \$185.32 monthly per child in Montgomery County. Research shows that 4 million uninsured children are eligible for state-sponsored health insurance programs but are not enrolled. St. Mary's Hospital offers the full time services of an Enrollment Specialist who can assist families with eligibility requirements and the enrollment process for Family Health Plus, Child Health Plus, and Medicaid. To learn more about eligibility requirements and enrollment, contact Gayle Grajewski at St. Mary's Hospital, 841-3895. These services are offered free of charge and you do not have to be a patient of St. Mary's to get information or to be enrolled.

**John Quigley to Lead Time Warner Cable's Albany Area Operation**~ John B. Quigley has been named Regional Vice President of Operations for Time Warner Cable's Albany area. Quigley will be based in the company's offices in Rotterdam. Quigley assumes responsibility for day-to-day customer-facing operations in an area with more than 10 office locations and serving 175 communities stretching North-South from Crown Point to Bethlehem and East-West from Berkshire, MA to Cherry Valley, NY. The Albany operation has more than 1,000 employees serving 400,000 cable customers each served by a state-of-the-art cable system offering advanced products such as Digital and High Definition video, Road Runner high-speed online and Digital Phone service as well as exclusive local programming including 24-hour news from Capital News 9 and popular high school and local college sporting events produced by Time Warner Cable Sports.

Quigley joins Time Warner Cable from Sprint Network Services in Overland Park, Kansas where he most recently served as Director - NTAC Wireless and Network Operations. Prior to his 13 year career with Sprint, Quigley was with Bell Atlantic/NYNEX Mobile Communications. Quigley, a native of New City, New York, earned his Executive MBA from Rockhurst University in Kansas City, MO and served in the United States Navy from 1985-1988.

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## TOURISM CORNER

by Gina DaBiere-Gibbs, Tourism Director

### Tourism Award Dinner continued

County and its promotion is the creed she lives by.

Join us in recognizing the local tourism industry, Monday, October 26 at the Fifth Annual Barbara V. Spraker Tourism

Award Dinner at Valentino's, Amsterdam. Cocktail hour begins at 5:30pm, dinner at 6:30pm; tickets are \$30 per person. Dinner choices are chicken parmesan, stuffed eggplant, or roast beef. Dinner includes salad, coffee and dessert. Please RSVP by October 21 to 853-1800. Thank you to CDPHP for sponsoring this year's award.

To date the 2009 nominees are:

- Brenda Hill, Palatine Valley Dairy
- Fonda Speedway and the Lucia Family
- Fort Klock Historic Restoration
- Harvest Tour Map
- John P. Woods, Canajoharie Country Club
- Light Up the Sky with the Marching Rams
- Shrine of Our Lady of Martyrs
- Sundae on the Farm
- Walter Elwood Museum

**The official Montgomery County Fall & Winter Event Calendar is now available.** The calendar is a fantastic resource for people inquiring about our community, and is mailed to inquiries from across the country and internationally especially Canada. People are always looking for something new and exciting which makes this a resource the residents of Montgomery County should each have as well. Keep in mind that most of the events in Montgomery County are of a nominal fee, if not free, making it easy for families to enjoy activities.

The Calendar is printed semi-annually and includes major events such as festivals, fairs, concert and lecture series, and so much more. Don't Miss Schoharie Crossing's Birthday Bash which is in conjunction with the Western Frontier 2009 Symposium this fall. Winter and holiday activities include Old Fort Johnson's Heritage Holiday Tea, Winter Farm Market, Festival of the Trees, Light up the Sky with the Marching Rams, and Elves Night Out. Start making plans to get your Spring & Summer events on the 2010 Calendar. These events are also located on our website with up-to-date activities, [www.visitmontgomerycountyny.com](http://www.visitmontgomerycountyny.com).

For more Calendar of Events to distribute at your business stop in The Chamber's office, 12 South Bridge Street, Fonda across from the fairgrounds. For more information call me at 853-1800 ext. 12.

*Congratulations to The Chamber's own beauty Queen, Isabelle Ann Gibbs (Gina's daughter) for taking first place in the Fonda Fair's Beautiful Baby Contest, Sponsored by Beech-Nut Nutrition!*



## CHAMBER MEMBER SPOTLITE



### Mohawks Dominate Entire List

According to Baseball America and Perfect Game Crosschecker, the Amsterdam Mohawks' dominating 2009 season was no fluke as the Mohawks dominated both publications Top Pro Prospects list. Braden Kapteyn, the Mohawks prolific pitcher/first baseman from the University of Kentucky, was named the League's Top Prospect by both publications. This marks the second straight year that the Mohawks have had the NYCBL's Top Prospect. In 2008, left handed pitcher Logan Darnell, also from Kentucky, claimed stake to that honor. Darnell was recently named the #3 Prospect from this past summer in the prestigious Alaska Summer Baseball League.

The Mohawks were also recognized by PerfectGame Crosschecker as the 13th best team in America after their strong 2009 season. The Mohawks won both the Eastern Division Regular Season title and the NYCBL Playoff Championship. They finished with a record of 36-12 and won 26 of their last 29 games and their last 14 in a row. They also broke their own attendance record by drawing just over 30,000 fans for the summer. This was certainly an accomplishment as 2009 was the wettest in the history of New York State. Also, on July 5, they broke their single game record, packing 5035 fans into Shuttlesworth Park. 2009 MOHAWKS ON PERFECTGAME CROSSCHECKER TOP 25 NYCBL PRO PROSPECTS LIST#1. Braden Kapteyn-RHP/1B-Kentucky#2. Tillman Pugh-OF-Gateway CC#3. Mel Rojas, Jr-OF-Wabash CC#8. Justin Fradejas-OF-Auburn#15. Dave Filak-RHP-Oneonta State#18. Mason McVay-LHP-Florida International#21. Sean Bouthilette-RHP-Kentucky#22. Dan Gamache-3B-Auburn2009 MOHAWKS ON BASEBALL AMERICA TOP 10 NYCBL PRO PROSPECTS LIST #1. Braden Kapteyn-RHP/1B-Kentucky#2. Tillman Pugh-OF-Gateway CC#5. Mel Rojas, Jr-OF-Wabash CC#7. Justin Fradejas-Auburn 1. Braden Kapteyn, rhp/1b, Amsterdam (So., Kentucky)The younger brother of former Evansville righthander Wade Kapteyn (who signed with the Tigers as a 24th-round pick this year), Kapteyn was recruited to Kentucky as a true two-way player, and he filled both roles right away, batting .319/.377/.482 in 141-at-bats while going 5-0, 6.06 in 32 innings of relief as a freshman this spring. He overpowered the NYCBL this summer, going 4-1, 2.47 with 72 strikeouts and 25 walks in 42 innings, almost exclusively in a starting role. The 6-foot-4, 215-pound Kapteyn has good sink on his 90-94 mph fastball and has made great strides with his slider, which projects as an average or slightly better pitch. Kapteyn was drafted as a position player in the 39th round in 2008, and he does have legitimate raw power. He hit .319/.387/.458 with four homers this summer, but his pro future is likely on the mound.

2. Tillman Pugh, of, Amsterdam (Jr., Sonoma State, Calif.)Pugh appeared in eight games as a freshman for Arizona State in 2008, then transferred to Gateway (Ariz.) CC for his sophomore year, batting .333/.409/.442 with 21 stolen bases. He was drafted by the Mariners in the 16th round in June but did not sign and will head to Division II Sonoma State for his junior season. Pugh showed some pop in the NYCBL, hitting .276/.360/.469 with four homers in 98 at-bats. His best tool, though, is his plus speed, which allows him to cover plenty of ground in the outfield and plays well on the basepaths. He also has a strong arm and the ability to hit for average, though he needs to cut down on his strikeouts and make more consistent contact.

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# The Chamber Welcomes New Businesses, Celebrates Business Anniversaries and Grand Openings!



Schenectady County Chamber President, Charles Steiner; Congressman Paul D. Tonko; italyMONDO! founder, Peter Farina; Montgomery County Chamber President, Deborah Auspelmyer; Chairman of the Montgomery County Chamber Board of Directors, John Lesniewski; and Incoming Chairman of the Chamber's Board of Directors Charles Schwartz, Esq., cut the ribbon celebrating italyMONDOS! 3rd Anniversary.



Back Row L to R: Supervisor Robert McMahon, Jena Coppernoll, Sheriff Michael Amato, Susan Barker, Mayor Leigh Fuller, Gary Nestle, Jan Milesky, and John Lesniewski. Front Row L to R: Deborah Auspelmyer, Amanda Goven, Arthur D'Amico, and Empower President John Wakefield cut the ribbon at the Empower Federal Credit Union Grand Opening celebration.



Caption: Chamber member Jeff Ashley of Hummel's Office Plus presents Branch Manager Amanda Goven with a business welcome kit.



Left to right: Mary Warr Collins, SEFCU Board Member; Elaine Escobales, Executive Director, Hispanic Outreach Services; Judy M. DeLong, SEFCU Board Member; Leonard H. Smith, Jr., SEFCU Board Member; Congressman Paul Tonko; Paul J. St. John, SEFCU Board Member; Michael J. Castellana, President and CEO of SEFCU; and Peter D. Komarinski, SEFCU Board Member, cut the ribbon.



Congressman Paul Tonko Welcomes SEFCU to the community.

AHS Marching Rams Majorettes perform the National Anthem to begin the opening ceremonies for the Wal-Mart grand opening.



Members of the Wal-Mart Team cut the ribbon at the grand opening of their expanded store.

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## Business Mixers Showcase Our Business Community, Give Members Opportunities to Meet Owners and Colleagues



Chamber Presidents, Wally Hart of Fulton County and Deb Auspelmyer of Montgomery County discuss some of the featured business leaders on the new HFMBEA website.



FM recently hosted a business mixer with both Fulton and Montgomery County Chambers of Commerce to showcase the changes they have made to the college. Here, members tour the Evan's Library.



Chamber members that attended the most recent Business Mixer had the opportunity to kick-off fall in the fabulous setting of the Garden Bug. 50% of the members had never visited the quaint, country-like store before and were impressed with the selection of decorative products, candles, mums, pumpkins, and fun things for families to enjoy. "Bringing positive attention to our business community and assisting our small businesses in promoting their products and services is what we do," explains Membership Assistant, Kathi Bassett. "The opportunity to connect people to what is in the area is one of the most enjoyable aspects of being a chamber of commerce." For more information on The Garden Bug and other Chamber Member Businesses go to: [www.montgomerycountyny.com](http://www.montgomerycountyny.com) and add to your favorites!

## Business Tours Offer Members Opportunities to Get Behind The Scenes of Local Businesses

The Chamber's recent business tour gave participants the opportunity to get a first hand look at the new voice directed selection system at Quandt's Foodservice Distributors, Inc. Here Larry Bascom, Director of Operations, gives an overview of Quandt's history.



Tom Lalla, Warehouse Manager, displays their computerized receiving system.

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## Member Anniversaries

The following businesses realize the value of their Chamber Investment and have renewed their membership. Please note these members and the year they joined.

*Thanks to all of our renewing members!*

### Less Than 5 years

Amsterdam Castle	2005
Hill & Markes, Inc.	2008
Karen's Produce & Ice Cream	2008
Muzak Functional Communications	2008
The Joey Thomas Big Band	2008
Village of Fort Johnson	2008
Woodrow Wilson Townhomes	2006

### 5 to 9 Years

Energy Next, Inc	2004
GFWC Century Club	2004
MCT Federal Credit Union	2003
Nicolino's Restaurant	2000
Roser Communications	2002
Ullman Holding, LLC.	2003

### 10 to 20 Years

Amsterdam Agency	1995
Bouchey & Clarke Benefits, Inc.	1999
Brown's Ford	1999
Fuccillo Auto Plaza	1990
Gentiva Health Services	1991
Kinowski Agency	1991
Marty Mraz Antiques	1993
Milk Train	1997
Mohawk Valley Applied Technology	1999
Wal-Mart	1994

### Over 20 Years

Don's Electric	1984
First Niagara Bank	1986
Greater Amsterdam School District	1981
Hays & Wormuth	1983
The Gazette	1983
Town of Canajoharie	1988

*Congratulations!*

### Our Members have Longevity!

*Investing in The Chamber is investing in Montgomery County!*

*We invite you to get involved!! Ask us how!!*



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## Welcome New Chamber Members

Visit [www.montgomerycountyny.com](http://www.montgomerycountyny.com) for information on these and other business members!  
Add [www.montgomerycountyny.com](http://www.montgomerycountyny.com) to your favorites.

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**Valentino's Restaurant and Banquet Facility**  
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*See enclosed insert on complete information on new members! Call and welcome them to The Chamber!*

***Buy Local and Use Local Services.***

## EMPLOYMENT OPPORTUNITY!

If you are selling cell phones, shoes, insurance, or you sold cars in the past and you are not happy with what you are making, Fuccillo Automotive Group is in need of sales people in the Nelliston and Amsterdam area! If you have questions about selling cars for a living here is your chance to find out more information without any obligation! Call 843-3333 for details!

## Want to get away? Discover Tuscany with The Chamber!



The Montgomery County Chamber of Commerce has partnered with Fulton County Chamber and AAA Northway to offer a 10 day trip to Italy!

Discover Tuscany will give you the opportunity to explore Rome, Assisi, Basilica of St. Francis, Montecatini Terme, Siena, San Gimignano, a winery tour, Florence, a Tuscan Feast and the Pitti Palace.

This fabulous trip will take place October 5 - 14, 2010 and includes 10 days, 13 meals and air from New York City. The price is only \$2899 per person based on double occupancy rate.

### To Learn More, Join Us!

We will be getting together to talk more about this trip on Tuesday, October 13 at AAA Northway, 118 Sanford Farms, Rt.30N, Amsterdam. The informational session will begin at 6pm. Space is limited. Please call AAA at 684-0064 or The Chamber at 853-1800.

## Manufacturing Directory Continued

The project is being funded by the Chambers of Commerce to increase awareness of the products that are manufactured locally. The chambers are urging municipalities, local businesses and employers to utilize these manufacturers when looking for suppliers. "Using local manufacturers for business needs, recommendations, and referrals will assist communities in maintaining the local economy and keeping our workforce employed," states Chamber President, Deborah Auspelmyer. "The diversity of the products made within the region is commendable. We need to continually increase the awareness of local manufacturing to consumers and business leaders."

Manufacturers interested in being part of the directory should contact the Chamber.

## Showcase continued

Fulton County Federal Credit Union, Fulton-Montgomery Community College, Horace J. Inman Senior Center, Hummel's Office Plus, Lenz & Betz Funeral Home, MCT Federal Credit Union, Miller Printing, Montgomery County Office for the Aging, NBT Bank, New York Oncology Hematology, Pakenas Cleaners, PuroClean Services, Quality Express Printing, R & A Waite, Inc., River Ridge Living Center, Sacandaga Advertising, Schwartz Law Firm, Seely Conover's Office Centre, SEFCU, Service Master by Integrity, St. Mary's Hospital, Subway, The Shults Agency, Time Warner Cable Business Class, Visiting Nurses Home Care, and Write Impressions Promotional Products.

See the enclosed insert to sign-up for your opportunity to promote your business, products and services to your colleagues and the community! "Showcase Montgomery County!" offers you the opportunity for business-to-business marketing and personal contact with other Chamber members and the general public. All exhibitors will be entered into a drawing for a \$125 gift certificate from Seely Conover!

"As a first time participant, we were very pleased at the event. The set-up and turn out were very good. Everyone had enough space and was provided with adequate help if needed. Great job!"  
Christine DeSantes, Empower Federal Credit Union.

A new feature of this year's business expo. is the featured program, "Is YOUR Net Working? How to Start Conversations That Build Rapport and Grow Sales," with recognized expert, Juanita Ecker of Professional Image Management. The Chamber encourages you to attend, send your sales team, and employees to this event designed to help your business. The event, sponsored by the Schwartz Law Firm, is complimentary but reservations are required as seating is limited!

*Thanks to Sponsors to Date*



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## Hamilton Fulton Montgomery BEA Launches BE A PART Campaign and Website

The Hamilton Fulton Montgomery Business Education Alliance (BEA) recently launched their new campaign and website, developed to help promote career and job opportunities in the Hamilton, Fulton, and Montgomery County regions.



The BEA consists of representatives from economic development, educational sectors, and chambers of commerce in the three counties. This dynamic partnership between business and educational stakeholders was formed to have a real and lasting impact on the future of our region. The goals of BEA are to help residents become more aware of the region's industries and career opportunities they offer, assist in the efforts of area school districts to further integrate workplace skills into their programs of study, and strengthen the bond between business and education as they work together to further the economic development of the region. The launch of the new website unveils a platform where schools, students, business, and parents can connect. The site is the first step in a series of strategies designed to bring businesses and educators together to better prepare students for local opportunities and features: links to helpful sites for choosing a school and course of study, information about internships, job postings/links to job search sites, and information on the benefits of living in the area.

The BE A PART campaign will be featured on a series of billboards, brochures, and posters around the region. The campaign depicts success stories of individuals from the area who have chosen to stay and work here, positively reflecting the benefits of living and working locally. Posters are available at The Chamber office for any business member that would like to post one in their workplace to promote this initiative.

The Chamber invites you to "Be A Part" of this exciting new initiative and add [www.thebea.org](http://www.thebea.org) to your favorites today!

## Mohawks continued

5. Mel Rojas Jr., of, Amsterdam (Fr., Wabash Valley CC, Ill.)Rojas, the son of the former big league reliever of the same name, hails from the Dominican Republic and took a redshirt this spring while getting his eligibility in order. He played all three outfield spots this summer for Amsterdam and hit .314/.352/.438 with three homers and eight stolen bases. His best tool is his blazing speed. He has been clocked at 6.6 seconds in the 60-yard dash and he worked hard this summer to make better use of it by improving his bunting and hitting the ball on the ground. The 6-foot-3, 195-pound switch-hitter also did a better job handling inside pitches as the summer progressed, and he could develop some pop as he fills out, though he doesn't profile as a power hitter.

7. Justin Fradejas, of, Amsterdam (Jr., Auburn)Fradejas started 18 games in Amsterdam's crowded outfield but missed a few weeks with a badly sprained ankle. He was impressive when healthy, batting .313/.387/.388 with six stolen bases. The 6-foot, 190-pound Fradejas stands out most for his plus-plus speed; he has been clocked at 6.4 seconds in the 60-yard dash, and his legs allow him to cover plenty of ground in the outfield. He also hit with some authority this spring at Northwest Florida CC, swatting eight homers. Fradejas transferred to Auburn for his junior year.

# The Chamber

Montgomery County Chamber of Commerce

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Website: [www.montgomerycountyny.com](http://www.montgomerycountyny.com)

## Member

American Chamber of Commerce Executives Association  
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## UPcoming EVENTS!

✓ **MARK YOUR CALENDAR FOR THESE "DON'T MISS" EVENTS!! (Tell your staff too!)**

**Call The Chamber at 853-1800 to RSVP**

~ 10/8 ~ **75th Anniversary Ribbon Cutting, 6pm, GFWC Century Club, Guy Park Avenue, Amsterdam.** Join The Chamber to congratulate the GFWC Century Club members on their building's 75th anniversary and see the fabulous renovations they have done on the building!! Light refreshments will be served.

~ 10/9 ~ **100th Anniversary Ribbon Cutting, 10 am, C.H. Burkdorf 7 Son, Inc., 35 Hough Street, St. Johnsville.** Join The Chamber to congratulate the Burkdorf family on the 100th Anniversary of their business. Enjoy a continental breakfast, raffles, and door prizes.

~ 10/15 ~ **Business After Hours, River Ridge Living Center, LLC, 100 Sandy Drive, Amsterdam.** Join The Chamber for an evening of face-to-face networking and socializing with like minded business people. Tour the River Ridge Living Facility and learn about their organization. Enjoy fabulous refreshments! Reservations are required.

~ 10/29 ~ **"SHOWcase Montgomery County!" Business Expo, 4- 7 pm, Riverfront Center, Amsterdam.** Network, do business and learn about several of the top businesses in the area without the pressure of buying! "SHOWcase Montgomery County!" presents the opportunity to meet prospective customers and learn about the area's business community! See Newsletter insert for registration form and details. Thanks to our sponsors: Miller Printing, Betz, Rossi, Bellinger & Stewart Funeral Homes, New York Oncology Hematology, Quality Express Printing, Sacandaga Advertising, LLC, Schwartz Law Firm, SEFCU, Subway, Seely Conover's Office Centre, Inc., and Time Warner Cable Business Class.

~ 10/29 ~ **"Is Your Net Working? How To Start Conversations That Build Rapport and Grow Sales," with Juanita Ecker, Professional Image Management, 4:30 - 5:30pm, Riverfront Center Community Room.** As an international speaker and corporate trainer, Juanita is a recognized expert in the field of professional image and business etiquette. She has been a speaker at meetings and training conferences throughout the United States, Europe and Asia. See insert for more information.

~ 10/26 ~ **Annual Barbara V. Spraker Tourism Award Dinner, Valentino's Restaurant and Banquet Facility, 119 Riverview Drive, Amsterdam, 5:30-6:30 cocktails, dinner, 6:30 pm.** Reservations are \$30.00 per person.

## Chamber Announces

### The Chamber Business Buzz Eblast!

The Chamber recently reformed our weekly Eblast. The mini newsletter, *The Chamber Business Buzz*, is a new and improved way to receive information on upcoming Chamber events and pertinent community information and links! The easy to read format will allow our members to view events by category. Ribbon cuttings and grand openings will be in one area, Business breakfasts and mixers will be in another.

*Let us know what you think of our new format!*

*Member input is greatly appreciated!*

*Please remember to forward to your staff as well.*

Now is the time to travel!



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